

**3M.0082\_TATA Steel Vertical Storage yard & equipment-RMHS : Enquiry Specification of Belt Changing Device : Synergy**

Synergy Marketing &lt;sales@synergyispl.com&gt;

Tue, Apr 30, 2024 at 10:40 AM

To: "Parge, Madhusudan" &lt;madhusudan.parge.external@thyssenkrupp.com&gt;

Cc: "synergysales.chennai@gmail.com" <synergysales.chennai@gmail.com>, "Desai, Nikhil" <nikhil.desai@thyssenkrupp.com>, "Kulkarni, Yogesh" <yogesh.kulkarni@thyssenkrupp.com>, "Ramanathan, Srinivasan" <srinivasan.ramanathan@thyssenkrupp.com>, "Chandrasekar, K." <chandrasekar.kandhaswamy@thyssenkrupp.com>, "Shitole, Sangram" <sangram.shitole@thyssenkrupp.com>, "Gramopadhye, Chaitanya" <chaitanya.gramopadhye@thyssenkrupp.com>, "Dhawle, Pooja" <pooja.dhawle.external@thyssenkrupp.com>, "B, Elayaraja" <elayaraja.b@thyssenkrupp.com>, "Mitra, Debanjan" <debanjan.mitra@thyssenkrupp.com>, "Gawas, Sandeep" <sandeep.gawas@thyssenkrupp.com>, "ROY, RAM" <ram.roy@thyssenkrupp.com>, "Khune, Jayesh" <jayesh.khune@thyssenkrupp.com>, "Tonse, Ashish" <ashish.tonse@thyssenkrupp.com>, "Kashidkar, Yuvraj" <yuvraj.kashidkar@thyssenkrupp.com>

Bcc: Synergy - Engineering &lt;engineering@synergyispl.com&gt;

Dear Sir,

I am sending herewith the signed documents as requested.

However, please note that our equipment will be strictly as per the BOM shared and approved in our technical offer and GAD.

Any variation from our BOM will attract a revision of the price.

Regards,

Sumit Chatterjee  
Manager - Marketing  
+91 7303696259



An ISO 9001:2015  
Certified Organisation

**SYNERGY INDUSTRIAL SERVICES PRIVATE LIMITED**  
(An ISO 9001:2015 Certified Organization)

30/1 BALLYGUNGE PLACE,  
KOLKATA- 700019  
West Bengal, INDIA.

Web: [www.synergyispl.com](http://www.synergyispl.com)

Belt Vulcanizer | Belt Changing Device | Steep Angle System | Electrical Winch | Bucket Belt | Belt Cleaner| Skirt Sealing | Impact Pad | Conveyor Pulley | Pulley Lagging | Rubber Liner |Conveyor Belt Scanner|

SAVE TREES, SAVE PLANET: Please don't print this e-mail unless you really need to.



Attachement-1\_E&amp;I.rar



### 3M.0082\_TATA Steel Vertical Storage yard & equipment-RMHS : Enquiry Specification of Belt Changing Device : Synergy

Parge, Madhusudan <madhusudan.parge.external@tkil.com>

Fri, Jun 28, 2024 at 11:55 AM

To: Synergy Marketing <sales@synergyispl.com>

Cc: "Kashidkar, Yuvraj" <yuvraj.kashidkar@tkil.com>, "Takalkar, Amol" <amol.takalkar@tkil.com>, "Desai, Nikhil" <Nikhil.Desai@tkil.com>, "Kulkarni, Yogesh" <yogesh.kulkarni@tkil.com>

Dear Sir,

Your offer is technically clear.

Followed by commercial offer, Kindly confirm & revert on following points:

1. Price offer in attached format on DDP site basis duly packed including freight & insurance in your scope.
2. Standard GCC & SCC duly signed & stamped soft copy.
3. Packing procedure to be followed for this project.
4. W/G period :- 36 Months from last dispatch.

Thanks & Regards,

Madhusudan S. Parge

Mob: +91 9833406646


Thyssenkrupp Industries India Pvt Ltd


[Quoted text hidden]

#### 4 attachments

 Price Format - Belt Changing Device- Tata Steel Kalinganagar Project 3M.0082.xlsx  
804K

 GCC Terms for BO Procurement\_TATA Steel.pdf  
78K

 6. GSP-01-00-00-22-000-001\_R2\_GS-Packing Marking Trans.pdf  
3050K

 Commercial Terms and Conditions for BO\_TATA Steel - SCC.pdf  
53K



FW: 3M.0082 TSL - Belt Changing Device: M/s. Synergy

Synergy Marketing <sales@synergyispl.com>  
To: "Kashidkar,Yuvraj" <yuvraj.kashidkar@tkil.com>  
Cc: "Desai, Nikhil" <Nikhil.Desai@tkil.com>, "Parge, Madhusudan" <madhusudan.parge.external@tkil.com>, "Kulkarni, Yogesh" <yogesh.kulkarni@tkil.com>, Synergy Admin <info@synergyispl.com>, "Takalkar, Amol" <amol.takalkar@tkil.com>

Mon, Aug 19, 2024 at 10:28 AM

Dear Sir,

With reference to the discussion I had with you on 16.08.2024, please find below our final prices :

Option 1 :

Trolley mounted Belt Changing Device (Coiler-Decoiler)

Final Basic Price : Rs. 81,00,000.00 (Rupees Eighty One Lacs only)

Delivery : 28 weeks from the date of receipt of approved GA drawing

Option 2 :

Skid Mounted Belt Changing Device (Coiler-Decoiler) without trolley

Final Basic Price : Rs. 67,50,000.00 (Rupees Sixty Seven Lacs Fifty Thousand only)

Delivery : 28 weeks from the date of receipt of approved GA drawing

All the other terms and conditions will be as agreed and mentioned in your email dated 09.08.2024 and as per signed & stamped commercial terms & conditions (SCC+GCC).

We now look forward to receiving your response at the earliest.

Regards,

Subhrajyoti Das  
Manager - Sales  
+91 9038132903



**SYNERGY INDUSTRIAL SERVICES PRIVATE LIMITED**  
(An ISO 9001:2015 Certified Organization)

30/1 BALLYGUNGE PLACE,  
KOLKATA- 700019  
West Bengal, INDIA.

Web: [www.synergyispl.com](http://www.synergyispl.com)

Belt Vulcanizer | Belt Changing Device | Steep Angle System | Electrical Winch | Bucket Belt | Belt Cleaner| Skirt Sealing | Impact Pad | Conveyor Pulley | Pulley Lagging | Rubber Liner |Conveyor Belt Scanner|

SAVE TREES, SAVE PLANET: Please don't print this e-mail unless you really need to.

On Mon, Aug 12, 2024 at 6:01 PM Synergy Marketing <sales@synergyispl.com> wrote:

Dear Sir,

Please find below our best price as under :

**Basic Price** : Rs. 84,50,000.00 (Rupees Eighty Four Lacs Fifty Thousand only)

**Delivery** : 28 weeks from the date of receipt of approved GA drawing.

All the other terms and conditions will be as agreed and mentioned in your email dated 09.08.2024 and as per signed & stamped commercial terms & conditions (SCC+GCC).

We request you to kindly consider our above offer for the placement of order on us.

Regards,

Subhrajyoti Das  
Manager - Sales  
+91 9038132903



**SYNERGY INDUSTRIAL SERVICES PRIVATE LIMITED**  
(An ISO 9001:2015 Certified Organization)

30/1 BALLYGUNGE PLACE,  
KOLKATA- 700019  
West Bengal, INDIA.

Web: [www.synergyispl.com](http://www.synergyispl.com)

Belt Vulcanizer | Belt Changing Device | Steep Angle System | Electrical Winch | Bucket Belt | Belt Cleaner| Skirt Sealing | Impact Pad | Conveyor Pulley | Pulley Lagging | Rubber Liner |Conveyor Belt Scanner|

SAVE TREES, SAVE PLANET: Please don't print this e-mail unless you really need to.

On Fri, Aug 9, 2024 at 2:13 PM Parge, Madhusudan <madhusudan.parge.external@tkil.com> wrote:

**IMPORTANT**

Dear Sir,

Refer to the below mail and subsequent discussion had with Mr. Yuvraj Kashidkar, kindly confirm the final no-regret price for the **Belt Changing Device** considering below mentioned points:

- Price Basis: DDP Site basis inclusive of wooden packing, forwarding, transportation and insurance in your scope.
- Delivery: Please confirm lead time.

- Payment Terms: 95% payment shall be release within 30 days from the date of receipt of material at Site and after receipt of complete dispatch documents along with material receipt acknowledgement from Site. + 5% of the Purchase Order Price shall be paid within 18 Months from the date of dispatch
- W/G: 36 months from the date of last dispatch.

Rest all other terms & conditions shall be as per signed & stamped commercial terms & conditions (SCC+GCC).

Kindly confirm the same by EOD or latest by tomorrow 1<sup>st</sup> half positively.

Thanks & Regards,

Madhusudan S Parge  
Purchase Associate  
M:+91-9833406646

Madhusudan.parge.external@tkil.com

TKIL Industries Pvt. Ltd.

(formerly known as thyssenkrupp Industries India)

Pimpri, Pune - 411018, India.

**From:** Synergy Marketing [mailto:sales@synergyispl.com]

**Sent:** 28 July 2024 11:17

**To:** Parge, Madhusudan <madhusudan.parge.external@tkil.com>

**Cc:** Kashidkar,Yuvraj <yuvraj.kashidkar@tkil.com>; Desai, Nikhil <Nikhil.Desai@tkil.com>; Kulkarni, Yogesh <yogesh.kulkarni@tkil.com>; Synergy - Engineering <engineering@synergyispl.com>; Synergy Admin <info@synergyispl.com>

**Subject:** Re: FW: 3M.0082 TSL - Belt Changing Device: M/s. Synergy

Dear Sir,

Please find below our responses for your reference:

- Price Basis : DDP Site basis inclusive of wooden packing, forwarding, transportation and insurance in your scope.

Reply : Noted and confirmed

- Delivery: Please confirm lead time.

Reply : 32 weeks from the date of receipt of approved GA drawing and opening of LC

- Payment Terms : 90% payment shall be released within 45 days from the date of receipt of material at Site and after receipt of complete dispatch documents along with material receipt acknowledgement from Site. + 10% shall be paid against submission of the PBG as per tkil format valid till 6 months beyond warranty/guarantee period.

Reply : 95%+ full GST through irrevocable Letter of Credit, Balance 5% of basic amount to be retained till warranty/guarantee period(12 months from the date of supply).

- Liquidity Damages for the delay in delivery : Min 1% per week of delay or part thereof subject to max 10% of order value.

Reply : 0.5 % per week of delay or part thereof subject to max 5% of order value

- Liquidity Damages for short fall in performance : 10% of order value.

Reply : Noted and confirmed

As requested by you, please find attached our discounted price in the price format for your reference.

Regards,

**Subhrajyoti Das**

**Manager - Sales**

**+91 9038132903**



**SYNERGY INDUSTRIAL SERVICES PRIVATE LIMITED**

*(An ISO 9001:2015 Certified Organization)*

**30/1 BALLYGUNGE PLACE,**

**KOLKATA- 700019**

West Bengal, INDIA.

Web: [www.synergyispl.com](http://www.synergyispl.com)

Belt Vulcanizer | Belt Changing Device | Steep Angle System | Electrical Winch | Bucket Belt | Belt Cleaner| Skirt Sealing | Impact Pad | Conveyor Pulley | Pulley Lagging | Rubber Liner |Conveyor Belt Scanner|

TREES, SAVE PLANET: Please don't print this e-mail unless you really need to.

On Thu, Jul 25, 2024 at 1:56 PM Parge, Madhusudan <[madhusudan.parge.external@tkil.com](mailto:madhusudan.parge.external@tkil.com)> wrote:

**IMPORTANT**

Dear Sir,

Refer to the below mail and subsequent discussion had with you, kindly confirm the final no-regret price for the **Belt Changing Device** considering below mentioned points:

- Price Basis : DDP Site basis inclusive of wooden packing, forwarding, transportation and insurance in your scope.
- Delivery: Please confirm lead time.
- Payment Terms : 90% payment shall be released within 45 days from the date of receipt of material at Site and after receipt of complete dispatch documents along with material receipt acknowledgement from Site. + 10% shall be paid against submission of the PBG as per tkil format valid till 6 months beyond warranty/guarantee period.
- Liquidity Damages for the delay in delivery : Min 1% per week of delay or part thereof subject to max 10% of order value.
- Liquidity Damages for short fall in performance : 10% of order value.

Rest all other terms & conditions shall be as per signed & stamped commercial terms & conditions (SCC+GCC).

Kindly confirm the same by EOD or latest by tomorrow 1<sup>st</sup> half positively.

Thanks & Regards,

Madhusudan S. Parge

Mob: +91 9833406646

TKIL Industries Pvt. Ltd.

(formerly known as thyssenkrupp Industries India Pvt. Ltd.)

**From:** Synergy Marketing <[sales@synergyispl.com](mailto:sales@synergyispl.com)>

**Sent:** 15 July 2024 13:11

**To:** Parge, Madhusudan <[madhusudan.parge.external@tkil.com](mailto:madhusudan.parge.external@tkil.com)>

**Cc:** Shitole, Sangram <[sangram.shitole@thyssenkrupp.com](mailto:sangram.shitole@thyssenkrupp.com)>; Khune, Jayesh <[jayesh.khune@thyssenkrupp.com](mailto:jayesh.khune@thyssenkrupp.com)>; Gawas, Sandeep <[sandeep.gawas@thyssenkrupp.com](mailto:sandeep.gawas@thyssenkrupp.com)>; Kulkarni, Yogesh <[yogesh.kulkarni@thyssenkrupp.com](mailto:yogesh.kulkarni@thyssenkrupp.com)>; Synergy - Engineering <[engineering@synergyispl.com](mailto:engineering@synergyispl.com)>; Synergy Admin <[info@synergyispl.com](mailto:info@synergyispl.com)>

**Subject:** Re: FW: 3M.0082 TSL - Belt Changing Device: M/s. Synergy

Dear Mr. Parge,

With reference to the discussion we had during the teams meeting, please find attached our price offer excluding the accessories such as trolleys, Winch, Rope Sheaves, Wire rope.

Kindly feel free to contact us for any further clarification that you may require.

Regards,

**Subhrajyoti Das**

**Manager - Sales**

**+91 9038132903**



**SYNERGY INDUSTRIAL SERVICES PRIVATE LIMITED**

*(An ISO 9001:2015 Certified Organization)*

**30/1 BALLYGUNGE PLACE,**

**KOLKATA- 700019**

**West Bengal, INDIA.**

Web: [www.synergyispl.com](http://www.synergyispl.com)

[Belt Vulcanizer](#) | [Belt Changing Device](#) | [Steep Angle System](#) | [Electrical Winch](#) | [Bucket Belt](#) | [Belt Cleaner](#) | [Skirt Sealing](#) | [Impact Pad](#) | [Conveyor Pulley](#) | [Pulley Lagging](#) | [Rubber Liner](#) | [Conveyor Belt Scanner](#)

**SAVE TREES, SAVE PLANET:** Please don't print this e-mail unless you really need to.

On Mon, Jul 15, 2024 at 11:30 AM Parge, Madhusudan <[madhusudan.parge.external@tkil.com](mailto:madhusudan.parge.external@tkil.com)> wrote:

-----Original Appointment-----

**From:** Parge, Madhusudan <[madhusudan.parge.external@tkil.com](mailto:madhusudan.parge.external@tkil.com)>  
**Sent:** 11 July 2024 17:52  
**To:** Khune, Jayesh; Gawas, Sandeep; Shitole, Sangram; [sales@synergyispl.com](mailto:sales@synergyispl.com)  
**Cc:** Kashidkar, Yuvraj; Kulkarni, Yogesh  
**Subject:** 3M.0082 TSL - Belt Changing Device: M/s. Synergy  
**When:** 15 July 2024 11:30-12:00 (UTC+05:30) Chennai, Kolkata, Mumbai, New Delhi.  
**Where:** Microsoft Teams Meeting

Dear All,

Kindly join the meet as per below given schedule for technical discussion with M/s. Synergy for belt changing device.

Date: 15.07.2024

Time: 11.30 AM

Thanks & Regards,  
Madhusudan S. Parge

---

**Microsoft Teams** Need help?

**Join the meeting now**

Meeting ID: 436 350 961 870

Passcode: C79SA8

---

For organizers: [Meeting options](#)

---